

Be on the hop? We need you!

*Shape your future
– We support you
– Confidentiality guaranteed*

Technical Sales Manager – Feed Additives (m/w)

Meeting the needs of a sustainable and healthy animal production is the vision that our client strives for since several decades. Backed by own research and production facilities our client leads the way within the market segment of fermentation products. In this challenging and responsible position you will become part of an international organization. – Interested in this job opportunity? Just call or send your resume.

What you can expect:

- Manage existing B2B clients in the Dutch feed industry
- Generating and overseeing sales
- Develop the market by visiting prospects
- Building long-term and profitable relationship with customers
- Negotiate and finalize contract proposals
- Communicate superior quality and product information to clients
- Provide solutions to customers and handle product queries
- Regular reporting on sales and elaborate annual budget plan
- Monitor competitive market environment
- Attractive salary package

What is required:

- BSc/MSc degree in agriculture or veterinarian
- Minimum 3 years experience in sales function
- History of building strong customer relationships in the Dutch market
- Commercial and technical knowledge paired with a responsible work attitude
- Leadership person enjoying lean organization structure and short decision processes
- Team player and transparent work style
- Creative and driven to achieve results
- Good communication skills, from oral presentations to business writing
- Able to communicate in English
- Home office base is possible

Reference 436149001

**Interested? – Just contact • Dr. Roger Fenster • Tel. +49 7621 47716
or send your application to • Roger.Fenster@AGRIassociates.de
www.AGRIassociates.de**

Sie wünschen sich einen Personalberater, der Ihre Bedürfnisse und die Besonderheiten Ihrer Branche genau versteht? Dann sind Sie bei AGRI-associates genau richtig: Sie sprechen mit erfahrenen Agrar- und Personalexperten. Nach sorgfältiger Beratung bringen wir Sie mit dem passenden Auftraggeber im Agribusiness in Kontakt. Profitieren Sie von unseren langfristigen und vertraulichen Kontakten und unseren 28 Büros weltweit. **Die Vertraulichkeit Ihrer persönlichen Daten garantieren wir. Sprechen Sie mit uns.**



AGRI-associates®
AGRIBUSINESS RECRUITERS / PERSONALBERATUNG