

**Be on the  
move**

**We need you!**

**Shape your future**

**– We support you**

**– Confidentiality guaranteed**

## **Supplier Relationship Manager – Western Africa (m/w)**

**Our client is a leading independent company. Their image in the chocolate industry is driven by creativity, quality and sustainability. It has remained at the forefront of innovation and design. The company's goal is to offer everyone the chance to develop personally as well as professionally. Interested in this job opportunity? – Just call or mail your resume.**

### **Responsibilities:**

- Build and maintain mutually beneficial long-term partnerships to local producers and cooperatives of cocoa
- Drive improvements in key business areas
- Evaluate supplier capabilities
- Assists in the negotiation of supplier specific agreements and monitor adherence to those agreements
- Provide direction to ensure availability of raw materials and supplies to support production
- Collaborate with suppliers to actively monitor their performance in the areas of delivery, quality and cost
- Communicate results to head of procurement
- Attractive remuneration

### **Experience:**

- BSc or MSc degree in agriculture
- Minimum of 5 years practical experience in technical/commercial roles
- Commercial experience with a strong understanding of food raw materials
- Capable of identifying, scoping and mapping efficient ways of reaching out to the market
- High affinity towards Western Africa
- Intercultural competences
- Fluency in English and French, both verbal and written
- Continuous improvement and learning mindset
- MS Office literate
- Willingness to frequent traveling

**Kennziffer 497143001**

**Interested? – Just contact • Dr. Roger Fenster • Tel. +49 7621 47716  
or send your application to • Roger.Fenster@AGRlassociates.de  
www.AGRlassociates.de**

Sie wünschen sich einen Personalberater, der Ihre Bedürfnisse und die Besonderheiten Ihrer Branche genau versteht? Dann sind Sie bei AGRl-associates genau richtig: Sie sprechen mit erfahrenen Agrar- und Personalexperten. Nach sorgfältiger Beratung bringen wir Sie mit dem passenden Auftraggeber im Agribusiness in Kontakt. Profitieren Sie von unseren langfristigen und vertraulichen Kontakten und unseren 28 Büros weltweit. **Die Vertraulichkeit Ihrer persönlichen Daten garantieren wir. Sprechen Sie mit uns.**



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